



Dr. Geraldine Gallagher is vice president of institutional advancement and foundation executive director for Florida SouthWestern State College. She served as Valencia College Foundation president for 20 years. She supported the work of a 50-member volunteer board and facilitated private donations of more than \$71 million.

During her tenure as Valencia Foundation's chief executive officer and sole professional fundraiser, the foundation disbursed almost \$70 million and more than quintupled net assets to \$116 million, while adding a team of talented and committed gifts officers in 2017/18 to expand Valencia College philanthropy.

CASE named Valencia Foundation to its unsolicited Circle of Excellence in Fundraising in 2011. Valencia ranked among the top two NACUBO two-year endowments for 19 consecutive years. It is benchmarked annually as one of CASE IRF/CUF's Top Performing Community College Foundations. Geraldine was named AFP Professional Fundraiser of the Year in Central Florida's eight counties.

She has taught in the UCF Master of Nonprofit Management program since 2015. Geraldine's experience includes a decade at North Harris College in Houston, serving as chief marketing and development officer. She began her career in magazine journalism. She earned degrees in journalism and education from Northwestern University, and attained CFRE certification in 2000. Her PhD dissertation focused on the dynamics that inspire transformational gifts to community colleges.

She volunteers as a local board leader for WMFE, IDignity and the University of Central Florida's Nonprofit Management program, and served for nearly 15 years on the boards of Big Brothers Big Sisters, NCMPR and AFP. She was on the CASE IRF/CUF national advisory board and is part of the CASE Community College Advancement Center's volunteer national leadership team, serving as current board co-chair.

Her favorite volunteer gigs were getting to be Ashley's Big Sister for 11 years, and scooping "ice cream for breakfast" for families visiting Give Kids the World Village.